

THE SLG ADVISOR

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I Took A Personality Test Now I'm More Confused Than Ever

Over the past few months, the team at Spada Law has been taking personality tests to better understand how we function and how we can work better as a team. The test was recommended by an outside consultant we hired who is helping us provide world class client service. It's been a lot of fun sharing our results with each other but it's also quite eerie how accurate the results have been. I recently got my test results back, and I have to say that I am shocked how this questionnaire was able to successfully identify many of my personality traits.

We did our personality tests through 16Personalities, and as you probably guessed, there are 16 different personality types. If you're familiar with the different personality types or have ever met me, you would most likely guess that I'm the Assertive Debater personality type and you would be right. That probably explains my career choice and a lot more about me! Being an assertive debater does not mean that I believe I'm never wrong. As 16Personalities puts it, "people with this personality type are knowledgeable and curious, with a playful sense of humor."

While there is an overarching personality type that we all belong to, there are also individual categories within each personality that truly define who we are. The first one looks at our minds while labeling us as either extroverted or introverted. Although it may be surprising to some people, I am just barely more extroverted than introverted. It just goes to show that while I enjoy talking to people and doing social activities, I also enjoy my quiet moments alone.

The next category looks at our energy and determines whether we're intuitive or observant. My test results say that I'm heavily on the intuitive side, which means I am open-minded and curious. This category actually relates directly to the next, which is our nature and whether we base our decisions on thoughts or feelings. As a lawyer, it's essential that I keep an open mind to all potential scenarios, thus, I need to base my decisions on well-developed thoughts instead of gut feelings. 16Personalities also states that those with the thinking trait evaluate things relentlessly, so if it seems like I'm zoning out, I'm probably just in deep thought over a potential decision. But if my eyes have closed, give me a gentle shove to ensure I'm still awake!

16Personalities also takes a look at our tactics and how we approach our work and other difficult decisions. My results found that I'm much more "prospecting" than "judging," which is definitely a good thing in my profession. This means that I'm flexible when new changes arise or unexpected scenarios occur. It also is another category that states I rely heavily on my creative side to make decisions. While I might not be some magnificent artist or musician, it's nice to see my creative side does shine through somewhere.

The final category looks at our identities to determine if we're assertive or turbulent. It should be no surprise to anyone who has met me that I fall more on the assertive

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Involved in a No Contact Crash?

Here's What You Should Do

Picture this scenario: You're riding your motorcycle on a two-lane road going about 40 mph. There is a truck in the lane next to you that merges into the lane in front of you without notice, causing you to swerve to avoid a collision. While swerving, you collide with a tree or curb instead, which causes damage to your motorcycle and possibly even to your body. What should you do?

At Spada Law Group, we see incidents similar to this all of the time. They're called "no contact" accidents or phantom accidents. They happen when one vehicle causes another vehicle to crash without actually colliding with them. In a situation where there's no contact, it can be very difficult to determine who's at fault for the crash. Sometimes the driver of the car doesn't even know that they caused a "no contact" crash, and other times, they flee the scene to avoid criminal responsibility. This has left many people wondering what to do if they're involved in a "no contact" crash.

The first thing you should do, if you're able, is call the police immediately. You need to describe in detail your version of what happened. Make sure the police report is completed, as it can help your case in the future. If you can get a description of the car or its license plate, it's of the utmost importance that you pass that information along to the police.

If you're able to speak with those who are on the scene to provide assistance, ask if they saw the accident and if they'd be willing to give their side of the story to the police. A testimonial from an independent witness can be your best proof in these situations.

"No contact" crashes can be incredibly hard to prove but we handle them regularly. It's important that you speak to an experienced personal injury attorney as soon as possible after the accident. If the driver of the other vehicle has been identified and it's their fault, your lawyer can make a claim against that person and their insurance company. If the driver flees the scene or is unaware of the accident, you may be able to pursue a claim for money damages under your own underinsured or uninsured motorist coverage.

If you've been involved in a motorcycle crash and have questions, please call or text us today.

What Happens If Medical Emergen

Throughout August and into September, young adults will be heading off to begin a new semester at college. If you're the parent of a college-aged student, have you ever thought about what you would do if they experienced a medical emergency? If they needed your help, do you know for a fact that you could help them? If your child is 18 years old or older, they are deemed to be an adult, and information about their health condition **WILL NOT** be given to you without the proper legal documents in place. You may remember reading a similar article from me last year, but that just shows how important I believe this topic to be.

When our kids become adults, we no longer have access to their financial or medical records. If you were to call the hospital or their doctor, even for something relatively small like the flu or a broken bone, the medical provider legally cannot talk to you. If they did, they would be violating HIPAA patient

Review of the Month



"No one ever says 'I want to get mangled by a car.' It's an awful, life-changing event filled with emotions and uncertainty, as it was for my Dad, earlier this year. Reflecting now, Len, Robyn and the entire team were nothing shy of amazing! We never felt like we were working with a law office, we felt like family. Robyn and Len educated and helped us understand the things we didn't know. On behalf of myself and my family, thank you to the entire team at Spada Law Group. My dad is forever grateful for your assistance! We all are, thank you!"

-Kris M.

Your Child Faces a Key at College? CAN YOU HELP?

privacy records. The same goes for financial records. Although banks and private lenders don't need to worry about HIPPA violations, they will not discuss your children's financial records with you. We are seeing more and more financial institutions, banks, medical providers, and colleges refuse to talk to parents because once your child is 18, they have the legal right to privacy. That means you can't even access their financial status with the school even if you're paying for tuition.

So how can you help your child if they need you after a medical or financial emergency? You should have a health care proxy and durable power of attorney (POA) for your student. These documents authorize you to speak to the school and the hospital, deal with bills for prescriptions and health insurance, and discuss their financial aid. Identity theft and fraud are on the rise so these institutions have become much stricter to help protect the privacy and information of individuals.

We don't deal with this area of law at Spada Law Group but know of some fantastic attorneys who are well-qualified to help you with any needs or questions you have about these subjects. Give us a call today so we can point you in the right direction.



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side! 16Personalities says that assertive individuals are self-assured, even-tempered, and resistant to stress. Although there are times when the Italian in me comes out, I like to think I maintain my composure more often than not. Additionally, they state that assertive individuals don't push themselves too hard to reach their goals, which doesn't necessarily sound too much like me.

If you've read through this article and are still unsure about who Len Spada is, don't worry. I apparently don't even know who I am after receiving these test results! Have you taken a personality test from 16Personalities? If so, I'd love to learn more about your results and the other personality types. If you haven't done a personality test, you should give it a shot. This one has a free option you can try. They're fun and can give you an insight into yourself.

- Len Spada



Simple Key Lime Pie You Won't Forget

I have a genuine sweet tooth and have a hard time passing on desserts. This is especially true when you put a key lime pie in front of me. It's one of my absolute favorite desserts and the perfect pie to bring to a barbecue or family gathering. If you're craving the perfect citrus treat then give this recipe a try!

INGREDIENTS

- 3 cups sweetened condensed milk
- 1/2 cup sour cream
- 3/4 cup key lime juice
- 1 tbsp lime zest, grated
- 1 9-inch premade graham cracker crust

DIRECTIONS

1. Preheat oven to 350 F
2. In a bowl, combine condensed milk, sour cream, key lime juice, and lime zest. Mix well.
3. Pour mixture into graham cracker crust.
4. Bake in the oven for 5-8 minutes until tiny bubbles begin bursting on the surface. Do not brown. The filling should wobble.
5. Remove pie from oven.
6. Place pie in refrigerator and chill for 1 hour. Enjoy!

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Heinz Ketchup and 57 That Many Varieties?

As you're walking through your supermarket, you may see Heinz Ketchup and other Heinz products on the shelves. Have you ever noticed the "57" on the bottle? Does it mean there are 57 varieties of Heinz products? Why that number? Let's take a trip down memory lane to find out.

The Origins

Henry John Heinz invented ketchup by adapting a Chinese recipe for a condiment called "Cat Sup." This product was a thick sauce made from tomatoes, seasonings, and starch. Heinz marketed this mixture and began selling his creation to the public in 1876. But ketchup wasn't the first thing he created.

When Heinz was 25, he wanted to market his mother's grated horseradish, so he decided to put the

product in clear jars to show its quality. The product became a success! This form of marketing had never been done before, so Heinz took advantage of it and began creating more products to sell in glass jars. Heinz became a fan favorite after selling and providing samples of his condiments at the Chicago World's fair in 1893.



The Number 57

Heinz wanted something more to attract customers, and he decided having a number on his jars would do the trick. So, he began picking random numbers to see what would be memorable. He tried

53 and 59, but he claimed they weren't catchy enough. Then, he tried 57. It looked great on jars, so he decided to coin the "57 varieties" slogan in 1896.

But there aren't 57 varieties. Some people theorized that when he created the slogan, perhaps he sold 57 bottles, but he actually sold 60. The truth is that Heinz thought 57 sounded like a lucky number. Having 57 varieties was just a marketing tactic he used to attract customers, yet if you search how many varieties there actually are today, you'll still see 57 as the answer.

We may never know the *actual* number of varieties Heinz created. Either way, the number 57 is part of what keeps people coming back for more and has made Heinz the leading brand of ketchup in the United States.